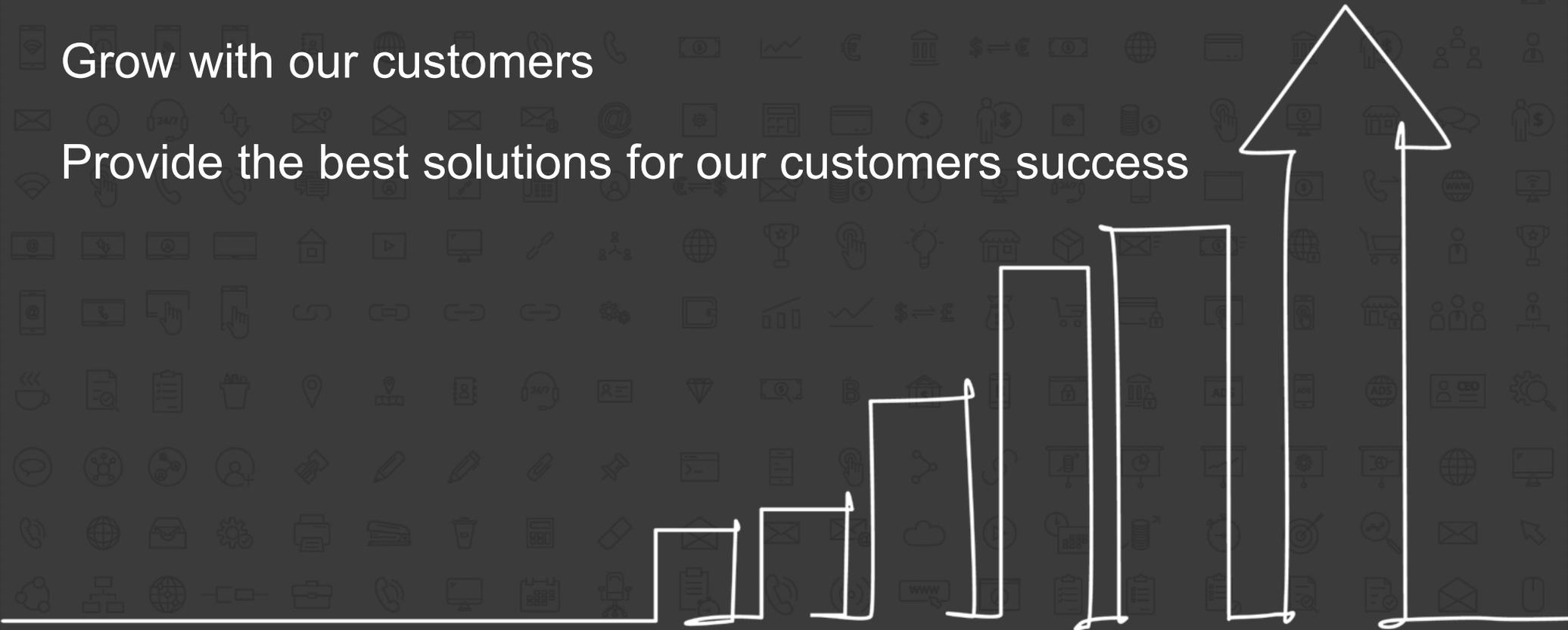


Enterprise Communication Solutions

# Introduction to ECS Telecom

Grow with our customers

Provide the best solutions for our customers success



# Through ECS Numbers

7th Oct. 1999

Founded

210

Employees

300+

Clients

A

Corporate Credit Rating

26 consecutive years

Financial Reporting

1.2 Trillion KRW

Cumulative Revenue from Customer Success Business

733 Billion KRW

FY24 Revenue

No.1

Rated in industry / Global vendor partnership

\* As of August 11, 2025

ECS Telecom,

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# Our Businesses

## Customer Success



## Digital Workplace



## ETaaS, at your service



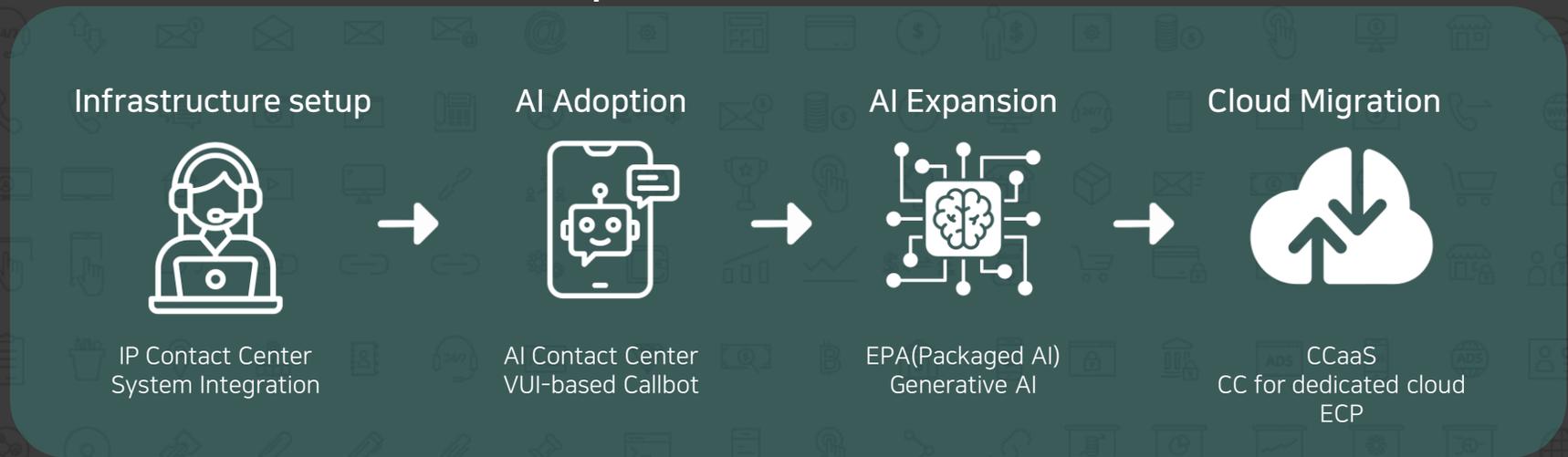
ECS Telecom is committed to the success of our customers by providing Digital Workplace business solutions focusing on the core value of communication. In addition, we provide ETaaS, which fosters growth alongside our customers, focusing on addressing our customers' challenges, while suggesting new solutions beyond just product sales. ECS Telecoms' Customer Success business solutions combine various IT implementations such as AI, chatbot, STT/TA, and voice authentication based on the establishment of a call infrastructure system to provide answers and create a smart contact center. Our Digital Workplace business solutions are a guide for implementing smart office solutions to maximize work efficiencies such as video conferencing, unified communication, and network integration.

# Customer Success

## Contact Center Roadmap

With the changes in the digital environment, contact centers are no longer merely customer service points but have evolved into key touchpoints that define and lead the customer experience. To respond to these changes, ECS Telecom offers a step-by-step roadmap—from contact center environment assessment and IP-based infrastructure setup to AI-driven automation, generative AI integration, and cloud migration. Through this roadmap, customers can achieve end-to-end contact center transformation, significantly enhancing both operational efficiency and service quality.

### Contact Center Roadmap

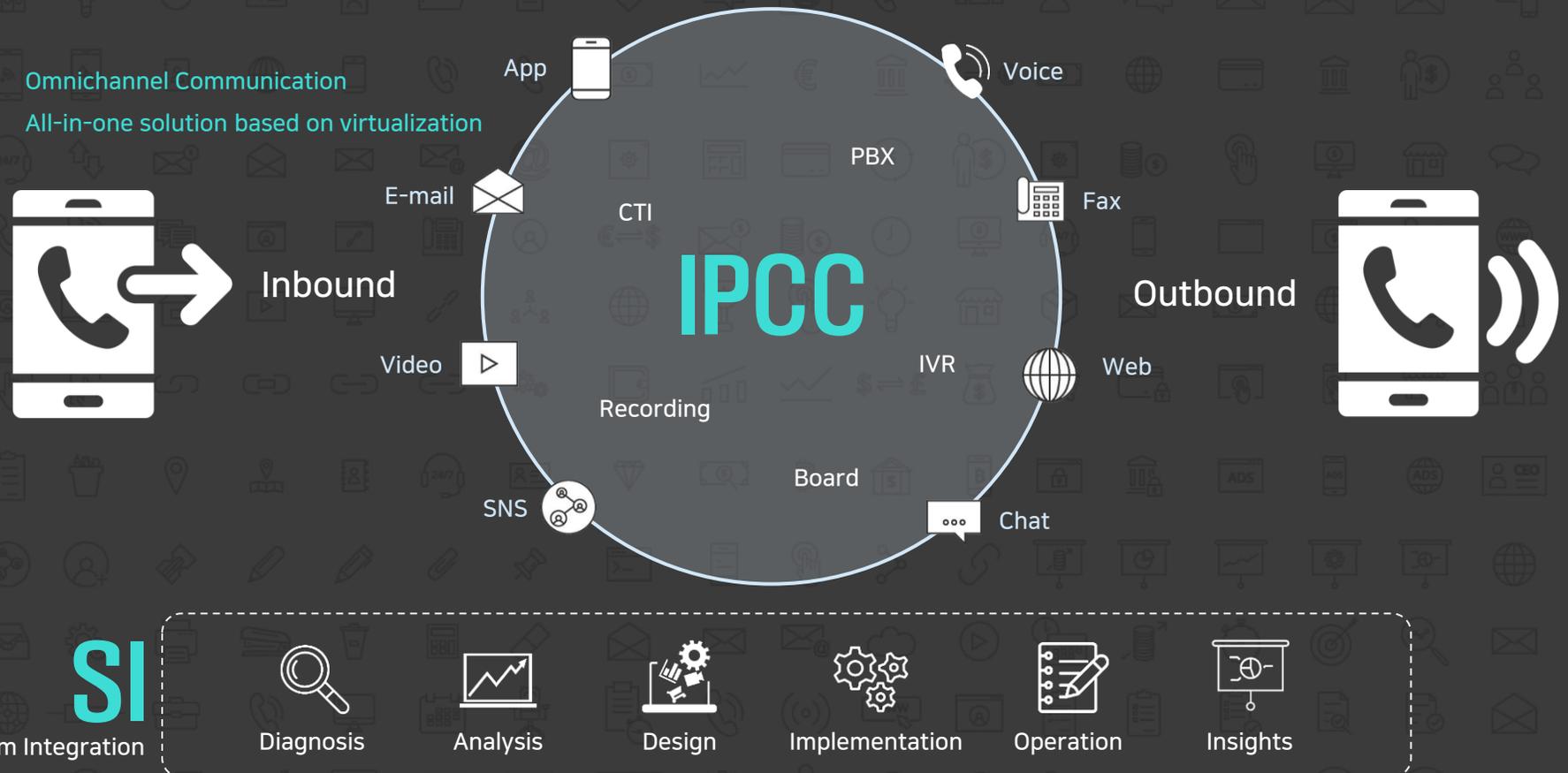


"Completing the Evolution of Customer Experience with AI and Cloud"

# Customer Success

## IP Contact Center

Today, as contact centers expand across multiple channels, consistency and seamless connectivity between customer touchpoints are now more critical than ever. ECS Telecom assesses the overall customer environment—including Contact Center (CC), Unified Communications (UC), video, and network—and designs and builds systems tailored to the operational objectives and workflows of each customer's contact center.



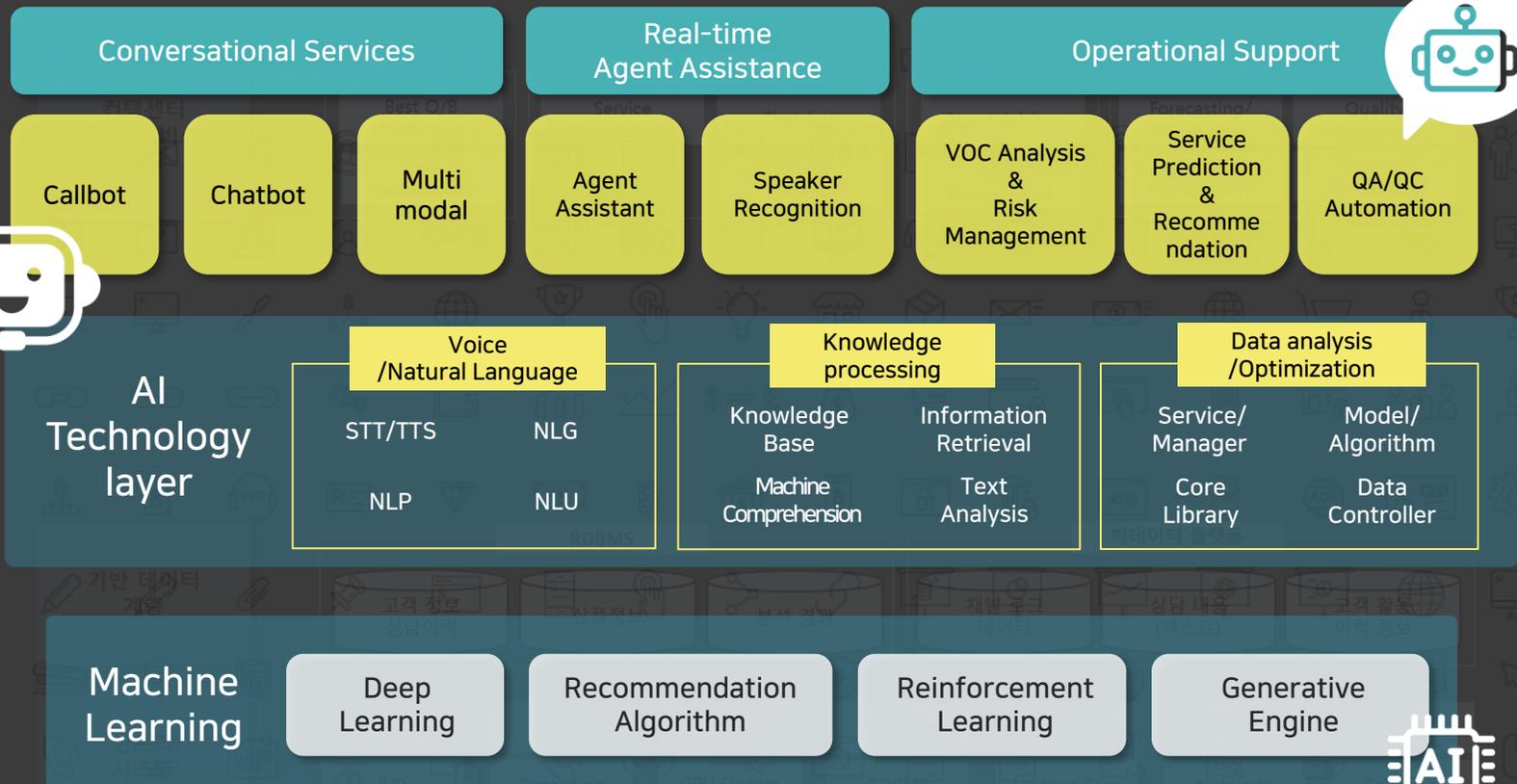
# Customer Success

## AI Contact Center

As digital transformation accelerates, contact centers are no longer simply customer service systems but are expected to evolve into intelligent platforms. The AI Contact Center (AICC) is a next-generation platform that integrates channel hubs with AI-powered digital services. By combining the latest AI technologies with contact center call infrastructure, ECS Telecom enhances agent productivity, maximizes customer satisfaction, and reduces operational costs.

# AICC

AI-based  
Conversation  
Consultation  
Operational  
Support



# Customer Success

## AI Contact Center

In AI contact centers, Voice bot(call bot) are increasingly replacing human agents, enabling highly accurate responses. However, how can we ensure these bots are friendly as well? ECS Telecom has established VUI-based voice bot design standards and expertise to deliver friendliness in voice interactions. The company has also developed specific voice bot quality evaluation indicators and criteria, for which a business model patent has been filed.

## AICC

Quality control of AI counselors and voice-bot?



### Voice bot (Call bot)

A system that uses AI based voice recognition, natural language processing technology, and voice synthesis to interact with customers via phone voice.

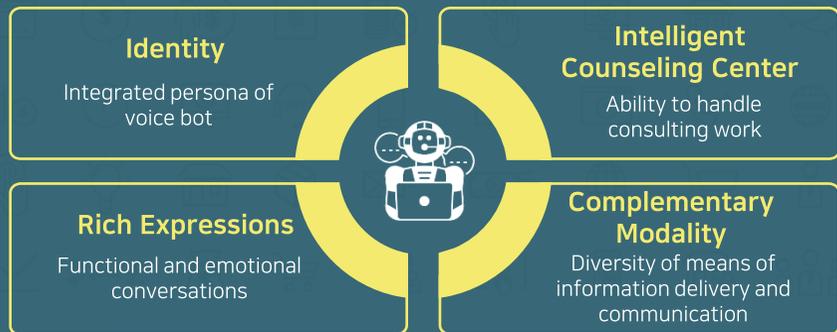


Agent quality evaluation indicators

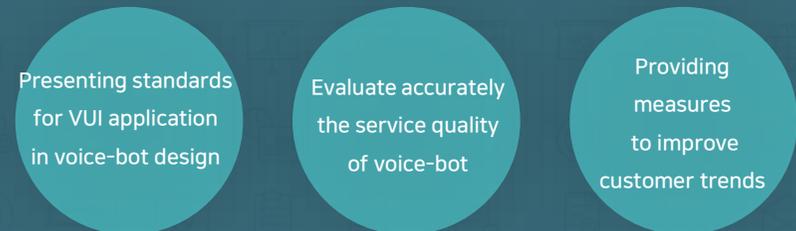
KSQI (Korean Service Quality Index) KS-CQI (Korean Standard Contact Service Quality Index)

## Voice-bot quality evaluation indicators

### Evaluation Items



### Evaluation effect



# Customer Success

## ECS Packaged AI

The demand for AI technologies—across callbot, chatbot, KMS, and more—is rapidly increasing, yet many companies still hesitate to adopt them due to the burden of implementation costs. To address this, ECS Telecom offers EPA (ECS Packaged AI), an affordable and easy-to-deploy AI solution. EPA provides an AI-based, natural language understanding callbot as a standard feature and can be implemented without heavy upfront investment through both on-premise and usage-based ETaaS models, enabling flexible use. We also support advanced callbot development using generative AI, lowering adoption barriers and enabling tailored digital transformation.

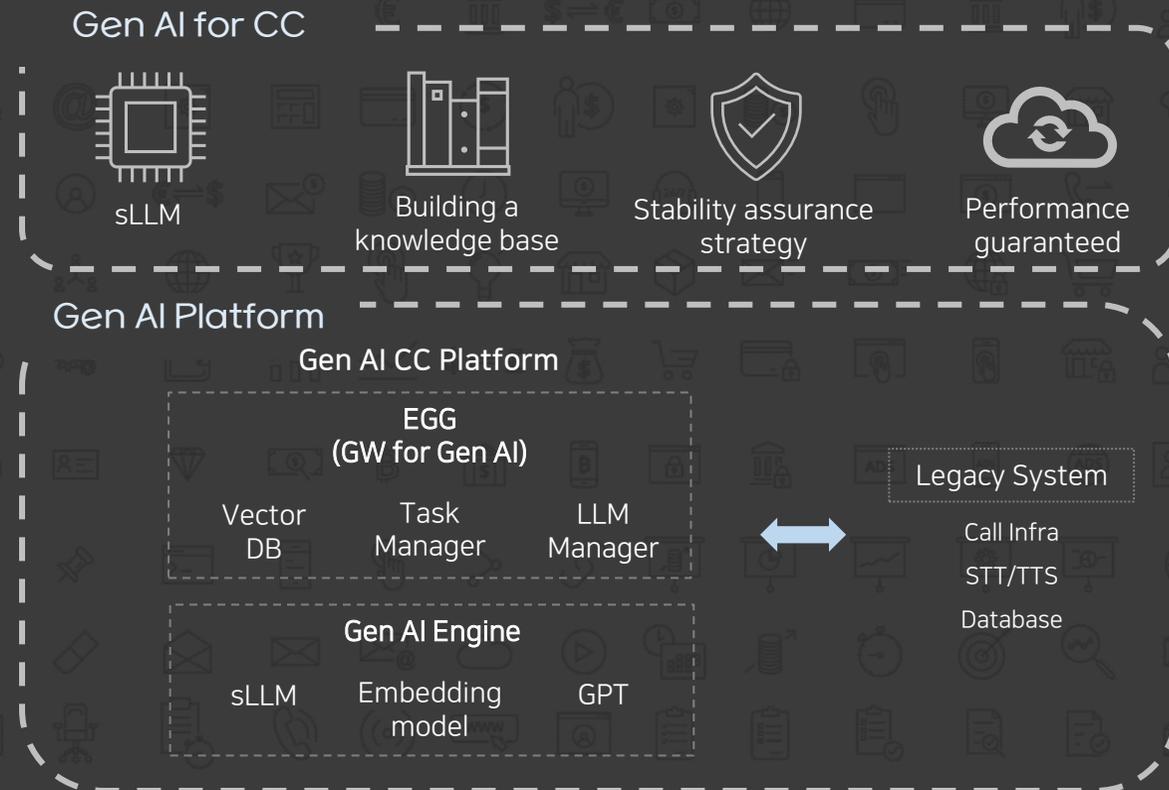
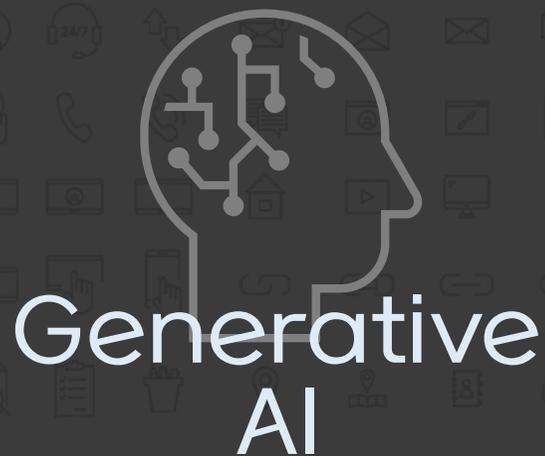


**EPA**  
*ECS Packaged AI*

# Customer Success

## Generative AI

In a contact center environment where customer expectations are continually rising, generative AI is emerging as a key technology that can simultaneously transform operational efficiency and the customer experience. This technology understands customer inquiries in natural language and autonomously generates context-appropriate responses, enabling automated customer service. It can also provide agents with real-time scripts and be widely applied to designing personalized services for complex needs. By integrating generative AI into contact center operations, ECS Telecom accelerates response times, reduces agent workload, and enhances overall service quality.



# Customer Success

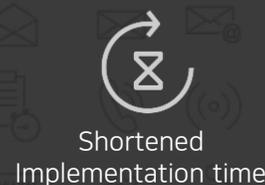
## Cloud Contact Center

As the demand for flexibility and scalability in contact center systems grows, cloud-based CCaaS (Contact Center as a Service) is attracting growing attention. ECS Telecom provides a CCaaS environment that enables the rapid deployment of call systems, infrastructure, and applications without the need for dedicated equipment. This allows customers to reduce initial investment and maintenance costs while easily scaling in response to business changes, thereby achieving three key values at once: faster implementation, lower costs, and more flexible operations.

### CCaaS



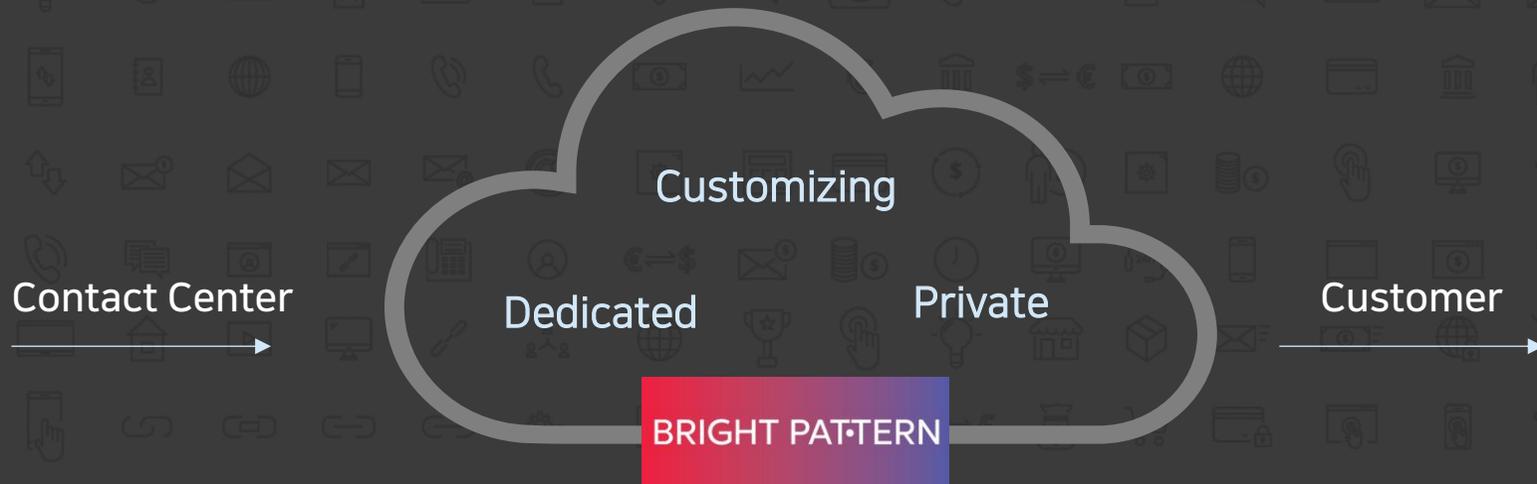
**NiCE** | **CXone**  
Mpower



# Customer Success

## Cloud Contact Center

For customers who prioritize cloud security and operational flexibility, a dedicated cloud-based contact center is an ideal choice. The Dedicated Cloud Contact Center (CC for Dedicated Cloud) is a customized, standalone solution built for a specific cloud environment. It operates on private infrastructure with enhanced security and provides the flexibility to design and implement the exact functions customers need.



## CC for dedicated cloud



### High level of security

Used only by specific organizations.  
Direct data processing.



### Flexibility

Exclusive use of resources.  
Implement all desired functions.

# Digital Workplace

## Unified Communication

As organizational communication environments grow more complex, the need for seamless channel connectivity and information flow is more critical than ever. ECS Telecom's Unified Communications (UC) solution integrates IP telephony with a wide range of UC applications, unifying all channels—voice, video, messaging, email, and web/video conferencing—into a single platform. This seamless connectivity maximizes efficiency and collaboration, making it a core IT infrastructure for any organization.



# Digital Workplace

## Cloud Telephony

In today's global business environment, companies must maintain reliable communication anytime, anywhere. However, complex communication infrastructures and high operating costs can limit agility. To overcome these challenges, ECS Telecom offers its Cloud Telephony service — a cloud-based SaaS business calling system. This allows companies to access consistent, high-quality communication services worldwide at low cost; streamline complex communication environments; enhance agility; and focus on their core operations.

Voice Gateway  
PSTN  
IP-PBX  
IP Phone

IPT



Webex Calling  
Zoom Phone

Cloud  
Telephony

Public Cloud  
Private Cloud  
Hybrid Cloud



### Flexible work

Flexibility & Expandability  
Improve communication efficiency



### Sustainable service

Maintain up-to-date  
global security



### Cost reduction

Free call between  
employees  
Unnecessary  
replacement of infra,  
maintenance, etc.



### Increase productivity

Convenience of use  
Increase team  
collaborative  
environment



### Upgrade function

Access to new features  
Collaborative service

# Digital Workplace

## Webex calling

In today's global environment, businesses require reliable communication anytime, anywhere. However, complex infrastructures and high operating costs can limit agility. To overcome these challenges, ECS Telecom offers its Cloud Telephony service—a business calling system delivered through a cloud-based SaaS model. This allows companies to access consistent, high-quality communication services worldwide at low cost, simplify their communication environments, enhance agility, and focus on their core operations.

**any device**

**anytime**

**anywhere**

**Webex calling map**

■ Country in use

Mobile (iOS/Android)

Web/PC app (Windows/MAC/Linux/VDI)

IP Phone

Video conference terminal

Seoul Data Center

Media PoP

**webex** by CISCO

Phone Cooperation Meeting

Provide services by selecting necessary functions according to customer environment

**Global**

- 16 Data Center
- 20+ Major language support
- 122+ Service Countries
- 45 million+ Users
- 8 billion Number of calls per month

Hosting 122 countries & global coverage through dedicated Backbone network (Guaranteed reliable phone service worldwide 24 hours a day, 365 days a year)

# Digital Workplace

## Zoom phone

In today's work environment, as remote and hybrid work become the norm, businesses need seamless communication anytime, anywhere. Zoom Phone is a cloud-based telephony solution that delivers flexible and reliable communication, optimized for hybrid work environments. With Zoom AI Companion, it offers smart features such as live call transcription, recording summaries, next-step suggestions, and meeting transitions—combining powerful AI capabilities with an intuitive interface. This empowers businesses to maximize operational efficiency and collaboration.



11+  
Data Center

700M+  
Users (2019~)

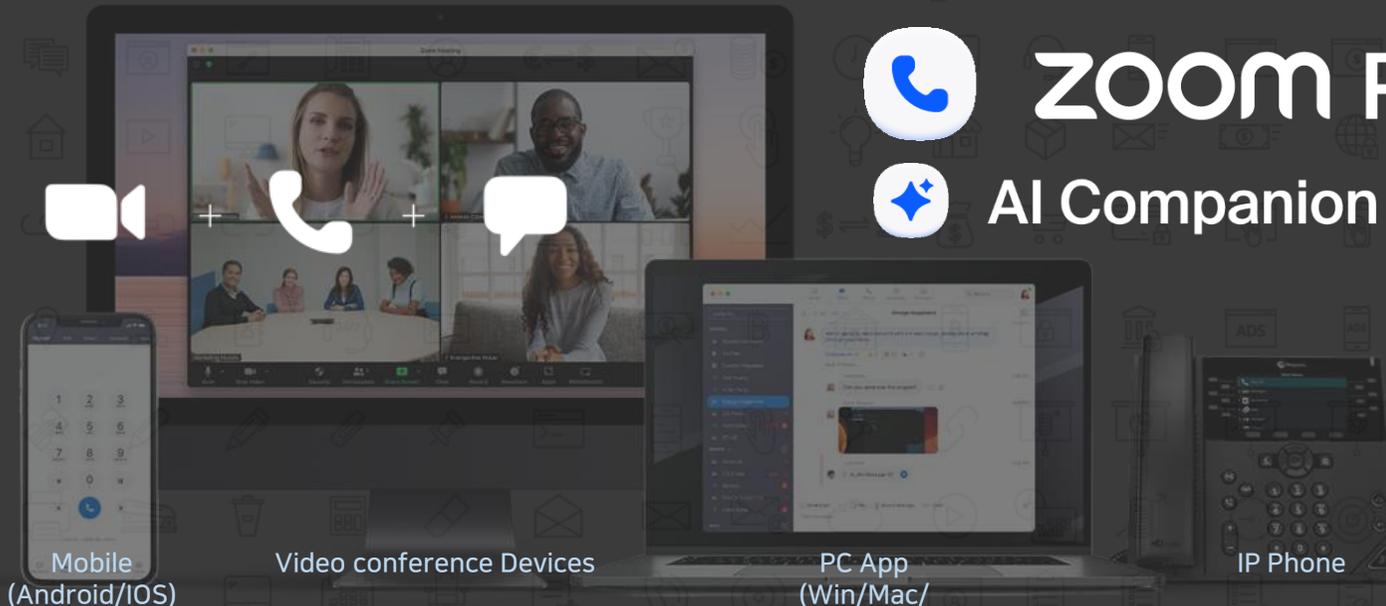
21+  
Multilingual support



anytime



any device



Mobile  
(Android/iOS)

Video conference Devices

PC App  
(Win/Mac/

IP Phone

# Digital Workplace

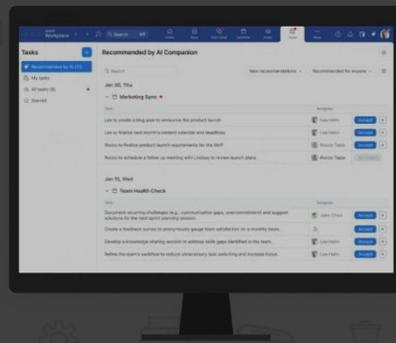
## Zoom Workplace for Frontline

For frontline workers in manufacturing, accurate and reliable communication is critical. Zoom Workplace for Frontline is a mobile-optimized unified communication platform built specifically for on-site teams, with features tailored for shift-based work environments. Powered by AI Companion, it offers smart capabilities such as automated shift report generation, natural language search, and real-time translation. With intuitive tools like Today Tab, Shift Tab, and Push-to-Talk, it makes real-time communication and task management easier than ever.

### zoom Workplace

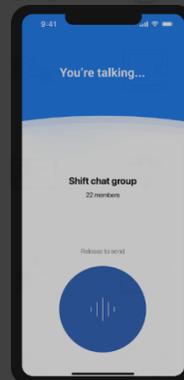
#### Before Shift

Shift group setup and task allocation for on-site managers

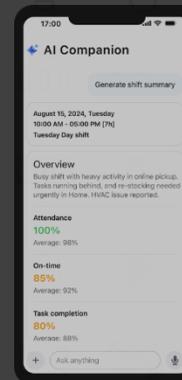


#### During Shift

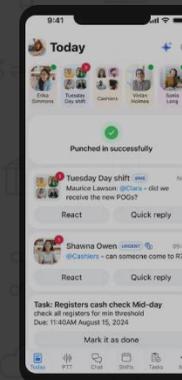
Tools for on-site workers' communication and information access



Push-to-Talk



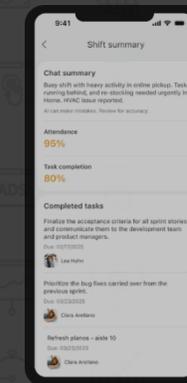
AI Companion



Today Tab

#### After Shift

Shift result reporting and handover



# Digital Workplace

## Video Conference

With the expansion of remote and hybrid work, secure, flexible video conferencing is now essential for businesses. ECS Telecom's video conferencing solutions are available in both on-premise and cloud-based options, delivering high security through proprietary technology. They seamlessly integrate with customer infrastructure such as HR systems, e-mail, SMS, and KakaoTalk to enhance convenience for both users and administrators. This enables businesses to conduct immersive remote meetings while improving efficiency, saving time, and lowering costs.



On premise



Cloud

Cisco TelePresence

Cisco Webex

Avaya Spaces

Zoom Rooms

Works with a variety of devices for your business

neat.

Jabra GN

Yealink



poly

logitech

CISCO

### Check List



Conference room  
(H/W-based codec)



Meeting reservation



Meeting notes (STT integration)



Personal meeting  
(for desktop, S/W based)



Recording



MS Teams Calendar integration



AV solution  
(Camera Tracking and Integrated control)

# ECS Technology as a Service

ETaaS (ECS Technology as a Service) consolidates and considers the problems that our customers face and proposes effective and efficient solutions. As a result, ETaaS is a customized service that helps customers succeed by focusing on their core business requirements, needs and demands.





For the customers business success:  
 The only **custom saas service** for contact centers in the industry

ETaaS\_saas is not a typical cloud service.  
 It is ECS Telecom's custom saas service specialized only for contact centers.

**Customizing**

Provide customized services based on customer needs.

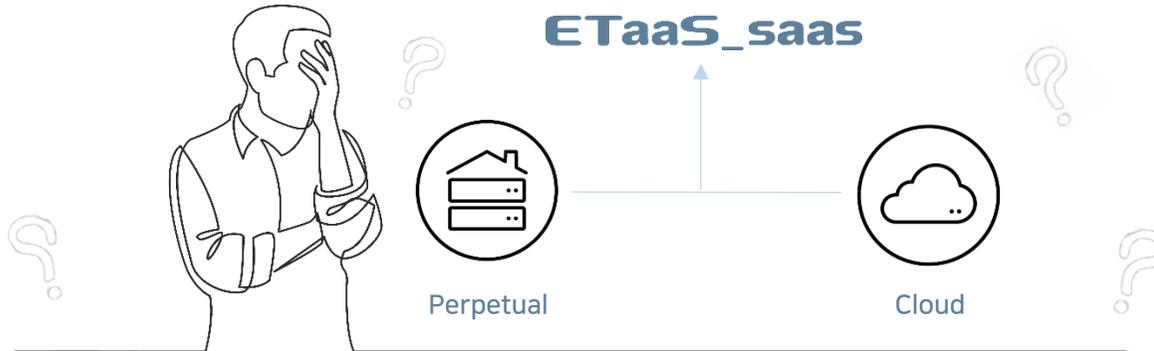
IVR	WEB	Web FAX
Callbot	SMS	EMC
Chatbot	SNS	STT&TTS
e-mail	PBX&CTI	Board
APP	PDS	Statistics

**Consultation fee**

Charging proceeds based on the goals set in consultation with the customer.

the amount used	Customer Success Level
Fixed	<input checked="" type="checkbox"/> Revenue <input checked="" type="checkbox"/> NPS
vs	<input checked="" type="checkbox"/> Callback rate <input checked="" type="checkbox"/> ATT
Fluctuating	<input checked="" type="checkbox"/> Rate of operation <input checked="" type="checkbox"/> Response rate
	<input checked="" type="checkbox"/> Average response time
	<input checked="" type="checkbox"/> Customer satisfaction <input checked="" type="checkbox"/> CPC

From today, the choice is easy!



ETaaS\_saas consists only of the advantages of both perpetual and cloud, and will solve your contact center concerns.



## For the customers business success: ECS's Premium Operation Service

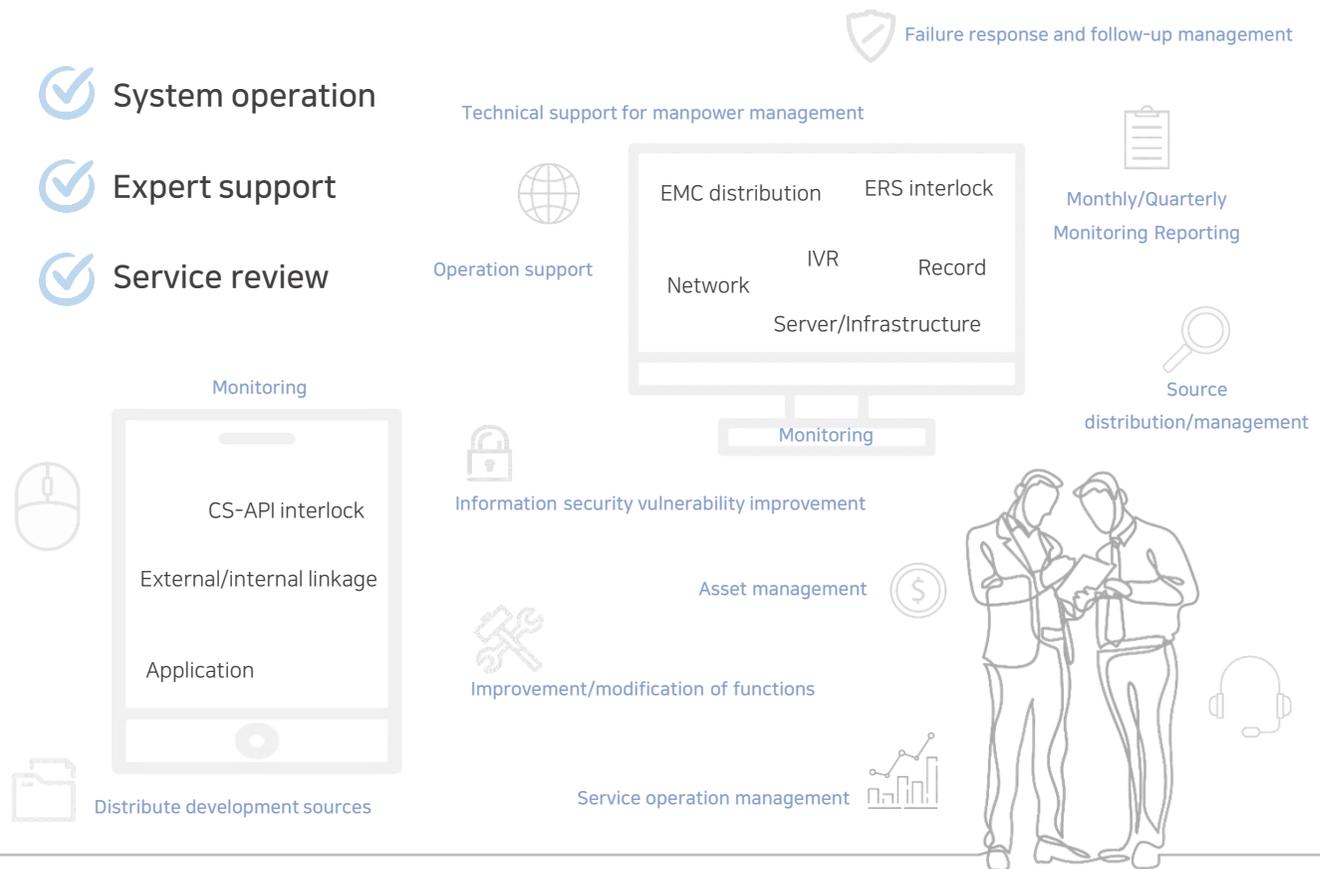
### Operational services for the entire call infrastructure system

ETaaS\_managed service provides specialized operating services through product support and maintenance, data backup and recovery, network and security consulting, resident personnel and dedicated personnel for overall systems such as call infrastructure and apps.

✔ System operation

✔ Expert support

✔ Service review





premium maintenance

For the customers business success: ECS's Premium Maintenance Service

## Maintenance services for call infrastructure and IT systems

ETaaS\_premium maintenance provides systematic maintenance services through organizations dedicated to call infrastructure and IT systems as a whole. These services include 24/7 help desk operation, failure prevention check, failure measures and reporting, system life cycle management, and more.

### ✓ Service Level Agreement

#### SL1

24 x 7  
Service dispatched  
(within 2 hours)  
Monthly on-site inspection  
Replacement provided  
(within 4-hours)

#### SL2

24 x 7  
Service dispatched  
(within 4 hours)  
Monthly on-site inspection  
Replacement provided(NBD)

#### SL3

24 x 7  
Service dispatched  
(within 4 hours)  
Quarterly on-site inspection  
Replacement provided(NBD)

#### SL4

8 x 5  
Service dispatched  
(within 6 hours)  
Semi-annual on-site inspection  
Replacement provided(NBD)

### ✓ Service Topping

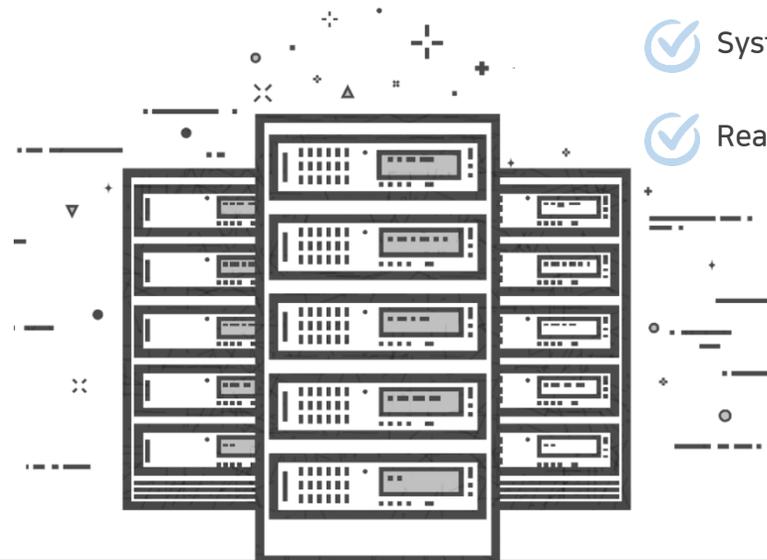




For the customers business success: ECS's IDC Operation Management Service

## The most efficient start of IDC operation

ETaaS promises high stability and reliability by providing customized design and differentiated infrastructure management services through IDC, which is directly operated and managed so that customers can focus on their core business and tasks.



- ✓ IDC operation
- ✓ System access control and management
- ✓ Real-time monitoring provision



## For the customers business success: ECS's [All-in-One Premium Resident Service](#)

ETaaS\_butler is an integrated premium resident service.

A total of three people, SPM, Infra PM, and Application PM provide integrated services simultaneously in both resident and nonresident forms. This service dramatically reduces countless resources, such as manpower and time consumption in contrast with customers operating their own contact centers.

Application

SPM  
(Service Project Manager)

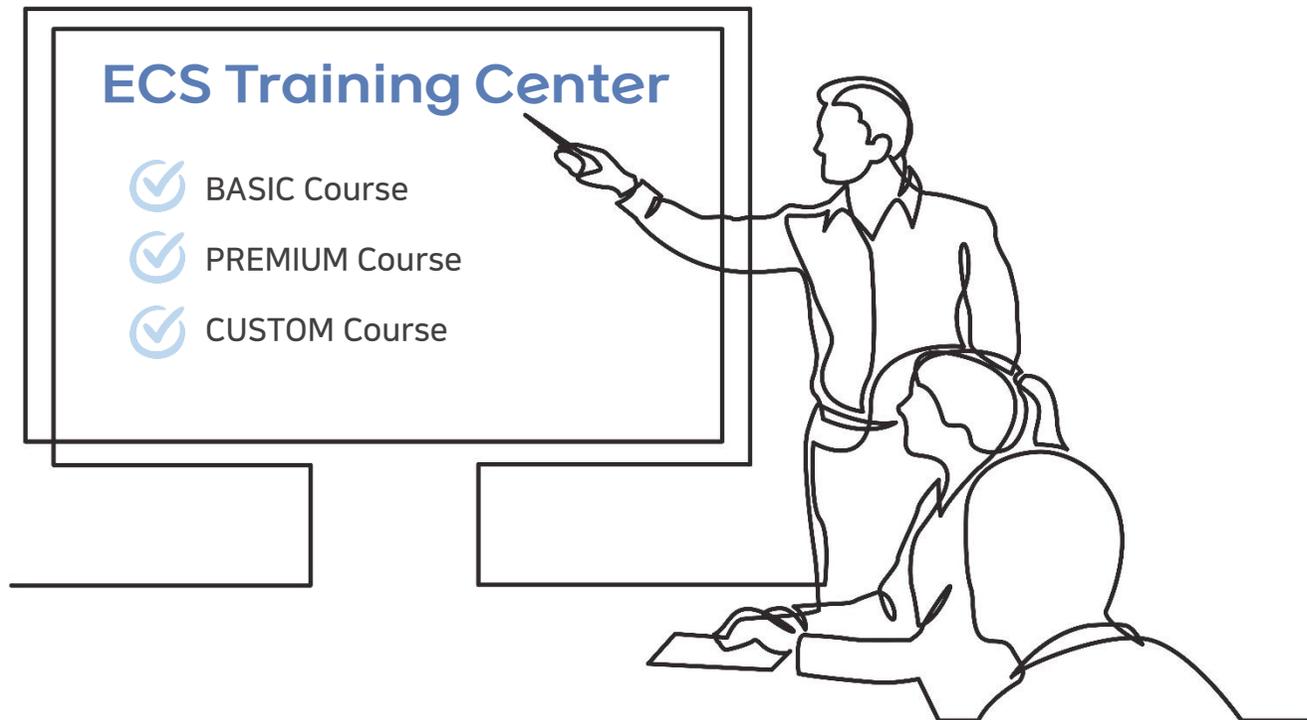
Infra





## For the customers business success: ECS's Premium Education Service

ETaaS\_training has developed a customized curriculum optimized for your work based on years of practical experience and expertise by professional instructors at ECS Telecom, the No. 1 in the industry. This self-paced curriculum provides a robust, well-rounded education allowing you to acquire professional competency and proficiencies to be applied immediately in the field.



A dense, repeating pattern of small, light-colored icons covers the entire background. The icons represent various business and technology concepts, such as communication (phones, speech bubbles), data (charts, graphs), user interface (mice, keyboards), and general business operations (handshakes, briefcases).

ECS Telecom,

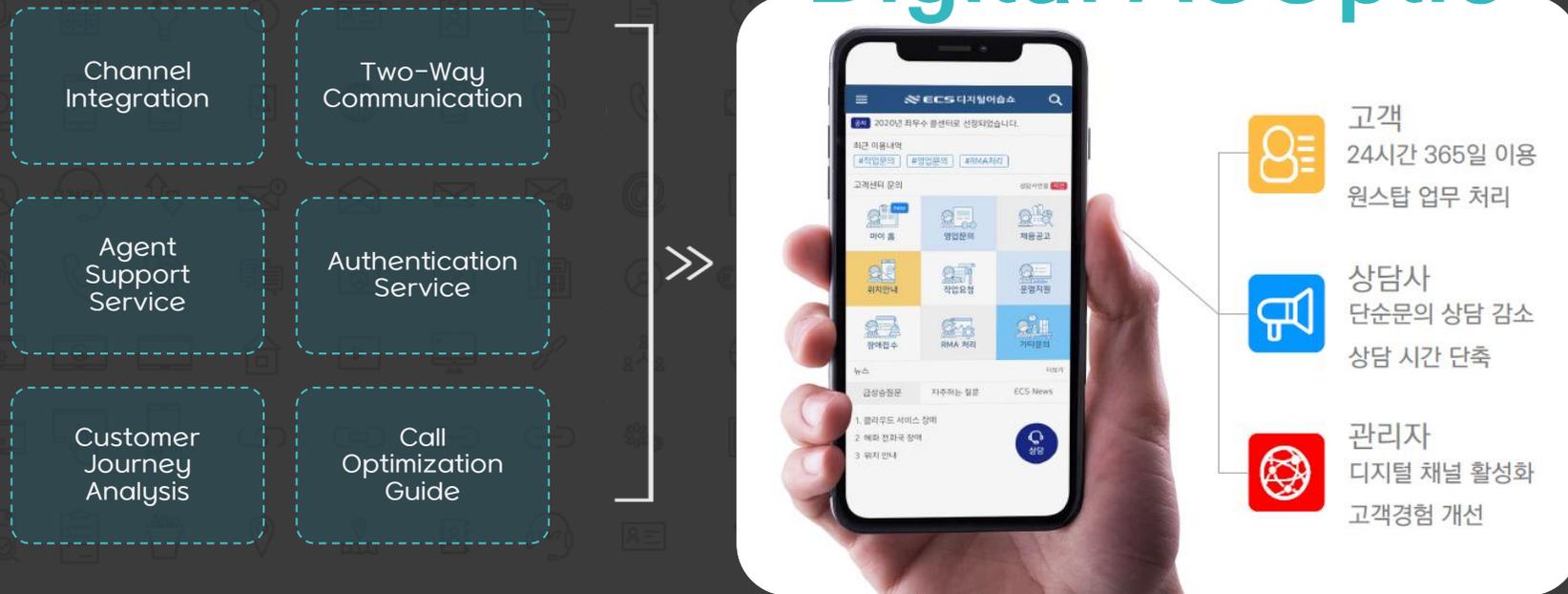
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Our internally-developed solutions

Digital ASOptio is a customer-focused omnichannel self-service platform that unifies phone, chat, e-mail, and web channels to provide a consistent experience.

**Customers** can complete tasks anytime, 24/7, in a one-stop process; **Agents** can reduce routine inquiries and shorten handling times; and **Managers** can drive digital channel adoption while enhancing the customer experience.

## Digital ASOptio



### Start of Digital Self-Service D-Thru

Convenient customer experiences via web screens



### Seamless Channel Integration Hub D-Relay

System integration for flexible services



### Seamless Transition Connection D-Link

Expanding self-service through channel blending



### Customer Digital Journey Map D-Journey

Analytics data for smarter responses and insights

# Digital View Assist

## Screen Synchronization Consultation Support Solution

Customers can easily share their screens through a link sent by the agent. This allows the agent to provide on-screen guidance and, when necessary, take control to deliver clearer and more effective support.

- ✔ Real-time drawing sharing & visual consultation
- ✔ Call recording
- ✔ Consultation history management
- ✔ Real-time chat and file sharing functions



# Digital Engagement

## Customer-Centric Service through Experience Analysis

This is a customer-tailored CX advancement solution that builds a "Customer Experience Hub" through AI-based customer experience analysis, and leverages it to plan and execute personalized campaigns, thereby enhancing the utilization of the Digital Aesop Show platform.

- ✔ Event Campaigns
  - Customer surveys
- ✔ Targeted Campaigns
  - Agent satisfaction surveys
- ✔ Automated Campaigns
  - Proactive responses to customer inquiries



# Digital ASOptio Add-On

## Digital Form

### Certificate Self-Issuance System

A solution that uses real-time integration of user-input and system-linked data, via a mobile page, to automatically generate and issue requested certificates and documents.

- ✔ Certificate request screen
- ✔ Identity verification
- ✔ Certificate issuance



## Digital Editor

### Webpage Creation and Editing

Create mobile web pages effortlessly with drag-and-drop—no coding needed. Update content with a single click and deploy changes in real time or on a scheduled basis. Enhance your pages with Digital ARS (visual/IVR) features, including Notification Talk, IVR call transfer, and API integration.

- ✔ Coding No!, Drag & Drop Yes!
- ✔ Easy Editing and Deployment
- ✔ Digital ARS Optimization



ECP (ECS Cloud Portal) is a multi-tenant cloud CX platform developed in-house by ECS Telecom, integrating the entire contact center operation—from CCaaS management and AI-assisted consultations to digital self-service—while offering flexible configuration and scalability tailored to each customer’s environment.



## ECS’s One-Stop SaaS for Cloud Contact Center Management

Customizable contact center operations:

from integrated management to AI automation — all with a single click.

### CCaaS Operation Management



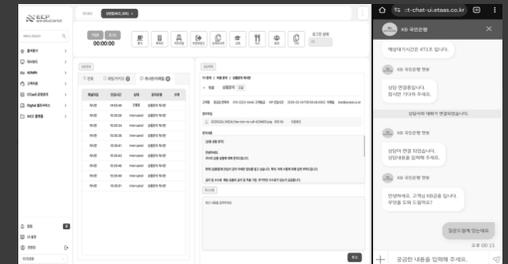
Integrates core functions such as monitoring, analytics, and agent management optimized for each customer’s operating environment, maximizing contact center efficiency.

### Digital Self-Service



Converts voice channels into digital channels, increasing the rate of self-service by enabling customers to resolve issues on their own enhancing customer experience and reducing support costs.

### Connect Service



Seamlessly and reliably connects CCaaS with a customer’s existing solutions through a unified hub, enabling smooth and stable integration.

# ECP-AI

## ECS cloud portal AI

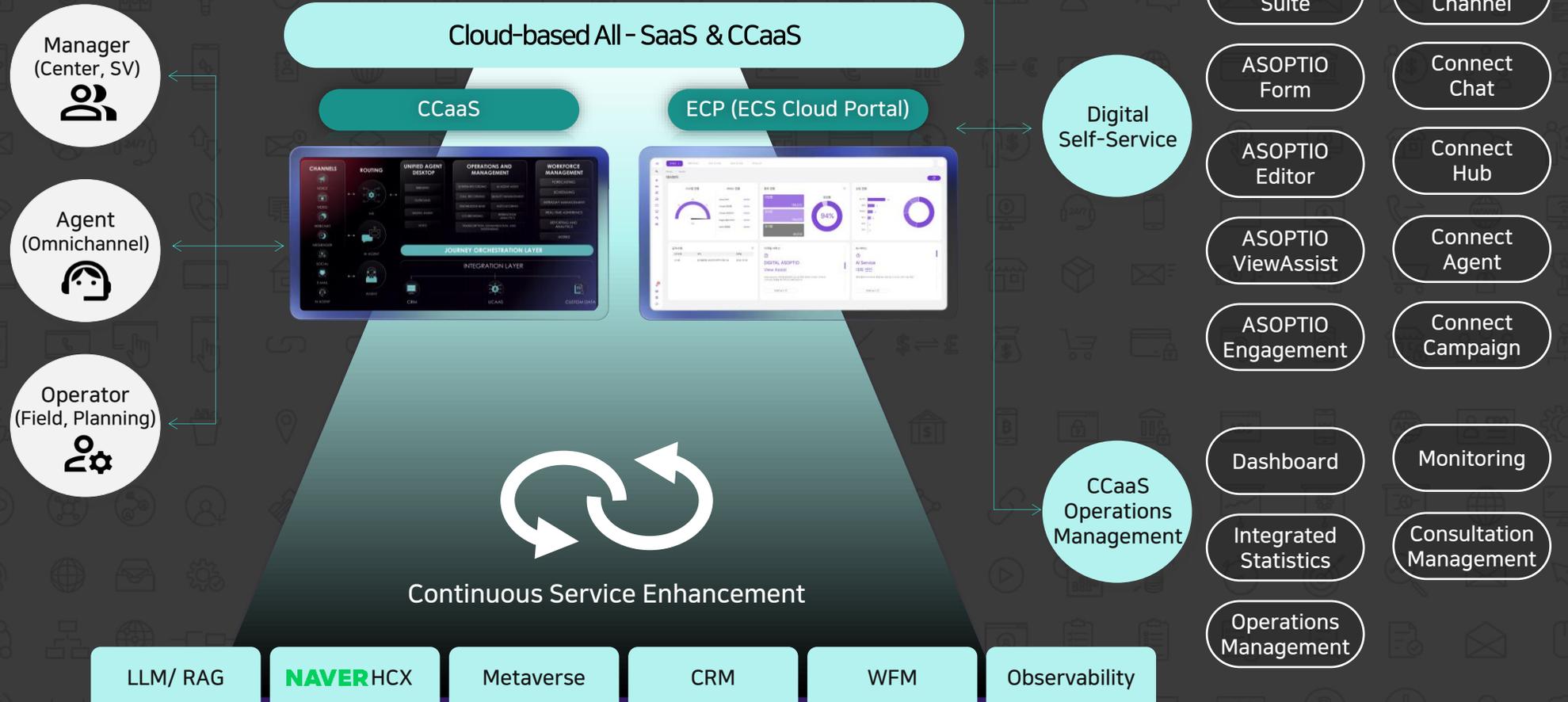
### Agentic AI-Based SaaS AICC Solution

ECP-AI is a SaaS-based contact center solution built on Agentic AI, enabling AI to understand customer goals and autonomously plan and execute actions beyond predefined scenarios.



# ECS cloud portal

ECP is a cloud-optimized, scalable, and flexible contact center operation platform built on a microservices architecture.



ECS Telecom is continuously conducting research and development to provide solutions that meet customer needs. We establish a convenient and efficient optimal work environment and provide customer success plans through self-developed solutions.

Reduce development costs

Integrated data

Operational efficiency



# ESP

ESP (ECS Service Platform) is an operation platform that integrates a variety of ECS Telecom's self-developed solutions optimized for contact centers, allowing customers to select only the solutions they need according to their contact center environment.

**ESP-r**  
reporting

**ESP-i**  
CTI

**ESP-m**  
multi channel

**ESP-u**  
unified communicator

**ESP-t**  
Telephony

**ESP-w**  
workforce management

**ESP-g**  
gateway

**ESP-a**  
application

## ESP-r

### IPCC Statistics and Management

ESP-r(reporting) integrates and manages various data from distributed contact center systems (CTI, IVR, APP) and provides reports and real-time monitoring to support efficient operation of the contact center.



보고서 대시보드 ☆

**ESP-r Main Services**

- Analytics Report
- Agent Management
- Real-Time Monitoring
- BI Dashboard
- IVR Management

기간 선택: 2022-06-01 ~ 2022-06-30

상징판별 상태, 인입그룹별 상담 현황, 상징판별 상태, 스칼라 위젯

Integrated data, Business Performance analysis, Goal setting and decision-making support, Improved work efficiency

## ESP-i

### Integration of computer and Phone systems

ESP-i(CTI) is a CTI solution that leverages ECS's 20 years of contact center experience



Call event processing

Agent event processing

Multicenter routing

IVR Data linking



- Customer customized skill-based routing
- Exchanger manufacturer certification
- Integrated statistical data
- Light and flexible structure based on Docker/Linux
- Support IVR from various manufacturers

## Multichannel statistics and management

ESP-m(multi channel) utilizes IPCC-based telephone consultation contact center infrastructure to provide a multi channel contact center solution that can accommodate various customer channels such as chat, video, SMS, and email.



### Multi-channel Agent

- Closely integrated with the CTI system to unify routing, agent, and channel management.
- Improved productivity and enhanced customer experience through integrated consultation application.
- Provides various data through integrated statistical solutions.

## IPT Statistics and Management

ESP-u(unified communicator) is an IP Telephony integrated solution that connects to various IP-PBXs such as Avaya, Cisco, and Ericsson-LG. By linking IP Phone, groupware, and 3rd party systems, we provide IP Phone-based additional services (MCID, announcements, news, etc.) and IPCC-IPT customer data linking.

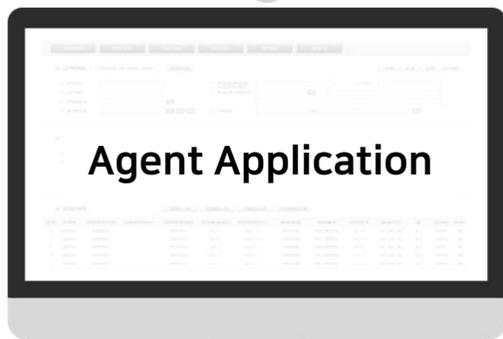


- Provides standardized user interface regardless of exchange function.
- Data linkage through contact center system linkage (branch CTI).
- Function-specific module design enables stable service provision, providing flexible scalability. Provide IPT operation management service.

# 5

## Linkage with CTI and consultation APP ESP-t

ESP-t(Telephony system) uses systems such as CTI, ESP-i (ECS CTI), ESP-m (multi channel), IVR, Record, etc. from global vendors such as Avaya, Cisco and Alvaria. this is a solution for linking with contact center counseling applications.

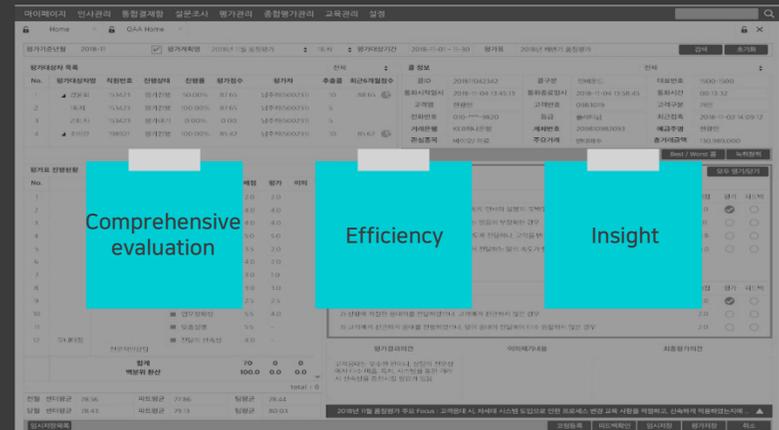


- Web Socket, OCX support
- Personal information encryption and decryption
- Shorten the development period by providing development guides and sample sources
- Simultaneous support of ESP-m(EMC) along with ESP-I (CTI) AACC + Avaya POM support

# 6

## Agent evaluation and performance management ESP-w

ESP-w(workforce management) is a solution that enables continuous provision of higher quality services at the same cost through optimization of counseling resources. It operates a center by supporting counselor schedule management and systematic training for uniform counseling quality management. Increases operational efficiency.



## API Gateway Management

ESP-g(gateway) is an API gateway solution that acts as a mediator between systems that require data linkage and provides continuous services for data exchange and tracking.



- Monitoring
- Professional Management
- Service Management
- Test case
- Message Q

Transaction Log

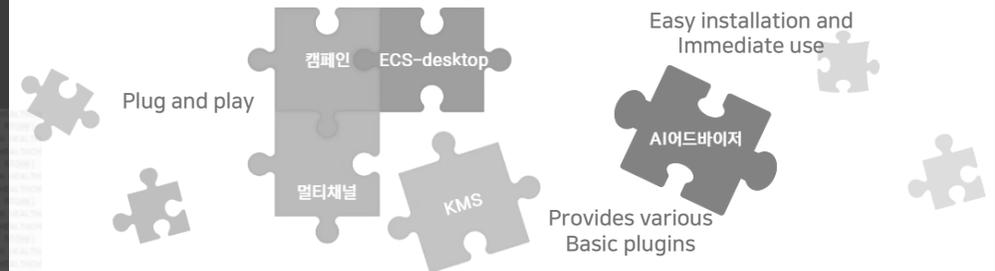
API Processing status

Service Monitoring

Routing plan management

## Consultation Application

ESP-a(application) is a plug-and-play counseling application That allows you to select the desired counseling module, Apply it to the counselor screen, and install it immediately. Additionally, you can develop and use only the necessary business functions using a plug-in method without having to redevelop of modify the existing system



- Customer Care
- Multi-channel Tool
- Integrated history management
- Quality Management
- Schedule Management
- Knowledge Management
- Monitoring
- Dashboard
- Campaign
- Statistics&Reports



# EVM

## Video Manager

### Video conference reservation management solution

EVM is a product developed to provide the easiest and most convenient environment to use video conferencing.

With an easy and intuitive UI, meeting reservations and attendance are all done within one platform.

Through the S/W Client developed in close integration with Cisco video conferencing, security is strengthened and optimized for businesses.

We provide video conference solutions.

One-touch multiconnection

Meeting control and Statistical reporting

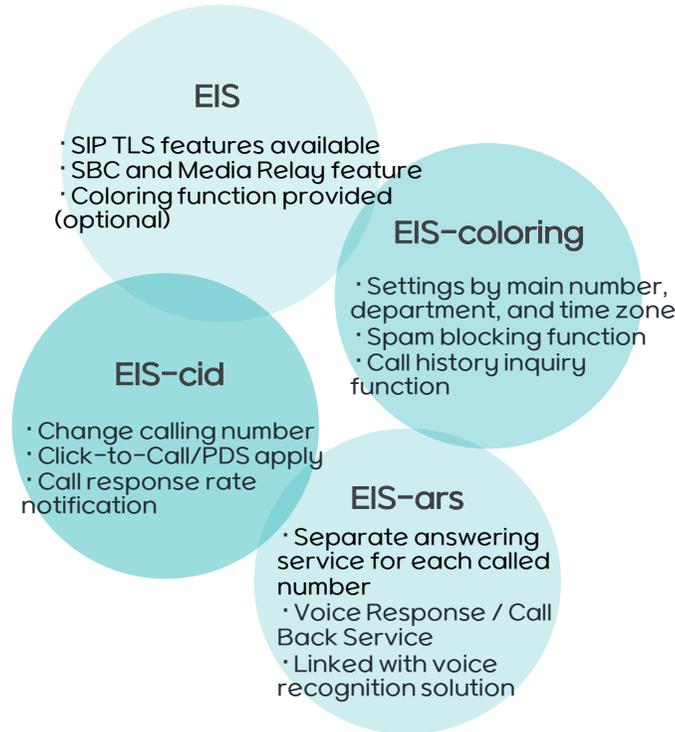
Self-development PC and Mobile S/W Client

Passed the National Intelligence Service security screening

# EIS

## Intelligent SIP

### SBC(Session Border Controller) Solution



EIS is a solution to meet the encryption standards of national agencies and public offices and can build a communication network that is safe from security and hacking.

Coloring function is provided simultaneously with SBC or in standalone form.

In addition, ARS and automatic calling number change service functions are provided in an independent deployment form.

# EMS

## Management Solution

### IT infrastructure integrated management solution

EMS is an integrated IT infrastructure management solution.

We provide monitoring services for network, traffic, and server management as well as IPT/IPCC systems.

In addition, reports related to all monitoring and by providing a dashboard, you can systematically manage tasks such as events and failures that occur in the entire IT system and operating services, providing work efficiency and convenience.

Integrated control

System/Service dashboard

Detection of missing recordings

Customized SMS

Monitoring in System communication

Monitoring Report

Channel Usage monitoring

Event failure management

ECS Telecom

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Our partners

# Partners



Cisco Gold Certified Partner  
Cisco ATP(Authorized Technology Provider)



Nice Platinum Partner  
Nice Direct Partner



Avaya 1 Tier Reseller Partner  
Avaya Diamond Level



Bright Pattern Gold Partner



Zoom Platinum Partner  
Zoom Phone & Rooms Certified Integrator  
Zoom Phone Deployment Certified Partner



Alvaria Platinum Partner  
Alvaria Expertise



ECS Telecom

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Our customers

# Major Clients

## Finance

(Banking / Securities / Card / Insurance)

## Public Institution

## Services & Others

Customer  
Success



Digital  
Workplace



# Contacts

## Main Office

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## Support

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- Technical Support (Service Desk 24H)

T. 02-3415-8383 E. [helpdesk@ecstel.co.kr](mailto:helpdesk@ecstel.co.kr)